

United States District Court
For the Northern District of California

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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

SANDRA LEE JACOBSON, on behalf of herself and all others similarly situated,)	Case No.: 14-CV-00735-LHK
)	
Plaintiff,)	ORDER DENYING PLAINTIFF’S MOTION TO STRIKE PERSOLVE, LLC’S OFFER OF JUDGMENT AND GRANTING IN PART AND DENYING IN PART PLAINTIFF’S MOTIONS TO STRIKE AFFIRMATIVE DEFENSES
v.)	
)	
PERSOLVE, LLC, D/B/A ACCOUNT RESOLUTION ASSOCIATES, a Delaware limited liability company; and STRIDE CARD, LCC, a Colorado limited liability company,)	
)	
Defendants.)	

Plaintiff Sandra Lee Jacobson (“Plaintiff”) brings this putative class action against Defendants Persolve, LLC, d/b/a Account Resolution Associates (“Persolve”) and Stride Card, LCC (“Stride Card”) (collectively, “Defendants”) for alleged violations of the Fair Debt Collection Practices Act, 15 U.S.C. §§ 1692 *et seq.* (“FDCPA”), and the Rosenthal Fair Debt Collection Practices Act, Cal. Civ. Code §§ 1788 *et seq.* (“RFDCPA”). Plaintiff contends that Persolve and Stride Card engaged in a routine practice of sending initial debt collection notices that did not disclose to the reader the name of the creditor to whom the debt was owed. (“FAC”) ECF No. 15 ¶ 23.

Currently before the Court are: (1) Plaintiff’s Motion to Strike Persolve’s Offer of Judgment, ECF No. 21; (2) Plaintiff’s Motion to Strike Affirmative Defenses contained in

1 Persolve’s Answer to the First Amended Complaint, ECF No. 29; and (3) Plaintiff’s Motion to
2 Strike Affirmative Defenses contained in Stride Card’s Answer to the First Amended Complaint,
3 ECF No. 40. Having considered the submissions of the parties, the relevant law, and the record in
4 this case, the Court hereby DENIES Plaintiff’s Motion to Strike Persolve’s Offer of Judgment and
5 GRANTS in part and DENIES in part Plaintiff’s Motions to Strike Affirmative Defenses.

6 **I. BACKGROUND**

7 **A. Factual Allegations**

8 This putative class action arises out of Persolve’s attempt to collect consumer debts from
9 Plaintiff and others similarly situated. Plaintiff alleges that she incurred a consumer debt issued by
10 Wells Fargo Bank, N.A. (“the debt”) at an unknown time for personal, family, or household
11 purposes. FAC ¶ 12. The debt was later sold, assigned, or otherwise transferred to Stride Card. *Id.*
12 ¶ 13. Stride Card then allegedly consigned, placed, or otherwise assigned the debt to Persolve for
13 collection. *Id.* ¶ 14.

14 Plaintiff alleges that on March 4, 2013, Persolve sent an initial collection notice to Plaintiff
15 on behalf of Stride Card. *Id.* ¶ 15; ECF No. 1-1. The collection notice listed Wells Fargo as the
16 “Original Creditor.” ECF No. 1-1. The notice did not identify Stride Card, which was the current
17 owner and creditor of Plaintiff’s debt. FAC ¶ 21. Plaintiff alleges that Persolve sends similar
18 collection notices to consumers that do not contain the name of the current creditor when Persolve
19 collects defaulted debts. *Id.* ¶ 23. Furthermore, Plaintiff alleges that as the current creditor, Stride
20 Card is vicariously liable for the acts of Persolve, and thus brings these causes of action against
21 both Defendants. *Id.* ¶ 10.

22 **B. Procedural History**

23 Plaintiff filed her Original Complaint on February 18, 2014. ECF No. 1. Persolve filed an
24 answer to Plaintiff’s Original Complaint on March 18, 2014. ECF No. 10. On March 26, 2014,
25 Persolve served Plaintiff’s counsel with an Offer of Judgment pursuant to Federal Rule of Civil
26 Procedure 68. ECF No. 21-3. Under the Offer of Judgment, Persolve proposed to pay Plaintiff
27 \$3,500.00 to resolve her individual claim. *Id.* at 1. The Offer of Judgment further provided that

1 Plaintiff would receive reasonable attorneys' fees and costs incurred in the action, with the amount
2 to be determined by the Court if the parties were unable to agree. *Id.* at 2. Plaintiff filed the Motion
3 to Strike Persolve's Offer of Judgment on April 4, 2014. ECF No. 21. Persolve filed an Opposition
4 to Plaintiff's Motion to Strike on April 18, 2014. ECF No. 25. On the same day, Persolve filed a
5 request for Judicial Notice in support of its opposition. ECF No. 26. Plaintiff filed a Reply in
6 Support of the Motion to Strike Persolve's Offer of Judgment on April 25, 2014. ECF No. 28.

7 Plaintiff filed the FAC on March 28, 2014, ECF No. 15, which Persolve answered on April
8 14, 2014, ("Persolve Answer") ECF No. 24. Persolve's Answer asserted twelve affirmative
9 defenses: (1) failure to state a claim; (2) statute of limitations; (3) bona fide error; (4) no material
10 misrepresentation; (5) equitable defenses; (6) no intentional or reckless conduct; (7) mitigation of
11 damages; (8) offset; (9) no declaratory relief; (10) no class action; (11) not a debt collector as
12 defined in the FDCPA; and (12) reservation of rights. *Id.* at 8-10. In response, Plaintiff filed a
13 Motion to Strike Persolve's Affirmative Defenses on May 5, 2014. ECF No. 29. Persolve opposed
14 the motion on May 19, 2014, ECF No. 33, and also submitted a Request for Judicial Notice in
15 support of its opposition, ECF No. 34. Persolve attached a Proposed Amended Answer to its
16 opposition, in which Persolve waived all but four of its affirmative defenses. ECF No. 33-1.
17 Plaintiff filed a Reply in Support of the Motion to Strike Persolve's Affirmative Defenses on May
18 27, 2014, ECF No. 36.

19 Stride Card filed an Answer to the FAC on May 15, 2014. ("Stride Card Answer") ECF No.
20 32. Stride Card's Answer asserts four affirmative defenses: (1) failure to state a claim; (2) bona
21 fide error; (3) good faith; and (4) offset. *Id.* at 9-10. On June 5, 2014, Plaintiff filed a Motion to
22 Strike Stride Card's Affirmative Defenses. ECF No. 40. Stride Card opposed Plaintiff's Motion to
23 Strike on June 19, 2014. ECF No. 43. Also on June 19, 2014, Stride Card filed a Request for
24 Judicial Notice in support of its opposition. ECF No. 44. Plaintiff filed a Reply in Support of the
25 Motion to Strike Stride Card's Affirmative Defenses on June 25, 2014. ECF No. 47.

II. LEGAL STANDARDS**A. Request for Judicial Notice**

The Court may take judicial notice of matters that are either “generally known within the trial court’s territorial jurisdiction,” or which “can be accurately and readily determined from sources whose accuracy cannot reasonably be questioned.” Fed. R. Evid. 201(b). Proper subjects of judicial notice when ruling on a motion to dismiss include legislative history reports, *see Anderson v. Holder*, 673 F.3d 1089, 1094 n.1 (9th Cir. 2012); court documents already in the public record and documents filed in other courts, *see Holder v. Holder*, 305 F.3d 854, 866 (9th Cir. 2002); and publicly accessible websites, *see Caldwell v. Caldwell*, No. 05-4166, 2006 WL 618511, at *4 (N.D. Cal. Mar. 13, 2006).

B. Motion to Strike

Federal Rule of Civil Procedure 12(f) permits a court to “strike from a pleading an insufficient defense or any redundant, immaterial, impertinent, or scandalous matter.” Fed. R. Civ. P. 12(f). “[T]he function of a 12(f) motion to strike is to avoid the expenditure of time and money that must arise from litigating spurious issues by dispensing with those issues prior to trial.” *Sidney-Vinsein v. A.H. Robins Co.*, 697 F.2d 880, 885 (9th Cir. 1983). Motions to strike are generally disfavored and “should not be granted unless the matter to be stricken clearly could have no possible bearing on the subject of the litigation. . . . If there is any doubt whether the portion to be stricken might bear on an issue in the litigation, the court should deny the motion.” *Platte Anchor Bolt, Inc. v. IHI, Inc.*, 352 F. Supp. 2d 1048, 1057 (N.D. Cal. 2004) (citations omitted). “With a motion to strike, just as with a motion to dismiss, the court should view the pleading in the light most favorable to the nonmoving party.” *Id.* “Ultimately, whether to grant a motion to strike lies within the sound discretion of the district court.” *Cruz v. Bank of N.Y. Mellon*, No. 12-846, 2012 WL 2838957, at *2 (N.D. Cal. July 10, 2012) (citing *Whittlestone, Inc. v. Handi-Craft Co.*, 618 F.3d 970, 973 (9th Cir. 2010)).

1 **III. REQUESTS FOR JUDICIAL NOTICE**

2 Before addressing the motions to strike, the Court first addresses Defendants' Requests for
 3 Judicial Notice. In connection with their oppositions to Plaintiff's Motions to Strike Affirmative
 4 Defenses, both Persolve and Stride Card submitted Requests for Judicial Notice. Persolve requests
 5 that the Court take judicial notice of: (1) an order denying a motion to strike an affirmative defense
 6 in *Kinh Tong v. Capital Management Services Group*, No. 07-1026 (N.D. Cal. June 7, 2007); (2)
 7 the answer filed in *Kinh Tong*; (3) an order denying a motion to strike in *Saeedi v. M.R.S.*
 8 *Associates*, No. 07-1584 (N.D. Cal. June 28, 2007); and (4) the answer filed in *Saeedi*. ECF No. 34.
 9 Stride Card requests that the Court take judicial notice of these same four exhibits as well as an
 10 order denying a motion to strike in *Lofton v. Verizon Wireless (VAW) LLC*, No. 13-5666 (N.D. Cal.
 11 May 23, 2014). ECF No. 44. Plaintiff does not oppose either Request for Judicial Notice.

12 Separately, in connection with its opposition to Plaintiff's Motion to Strike Offer of
 13 Judgment, Persolve requests that the Court take judicial notice of: (1) an order denying a motion to
 14 strike in *Torres v. Client Services, Inc.*, No. 11-1604 (C.D. Cal. Apr. 3, 2012); and (2) an order
 15 dismissing the complaint in *Nelson v. AT&T Mobility LLC*, No. 10-4802 (N.D. Cal. Nov. 29,
 16 2011). ECF No. 26. Plaintiff does not oppose Stride Card's request.

17 The Court finds that these documents are all proper subjects for judicial notice, as they are
 18 publicly available court documents filed in other cases. *See, e.g., Chrisanthis v. United States*, No.
 19 08-2472, 2008 WL 4848764, at * 1 (N. D. Cal. Nov. 7, 2008); *Del Puerto Water Dist. v. U.S.*
 20 *Bureau of Reclamation*, 271 F. Supp. 2d 1224, 1233 (E.D. Cal. 2003). Accordingly, the Court
 21 GRANTS Defendants' Requests for Judicial Notice.

22 **IV. MOTION TO STRIKE PERSOLVE'S OFFER OF JUDGMENT**

23 Federal Rule of Civil Procedure 68 exists "to encourage settlement and avoid litigation" by
 24 prompting the parties "to evaluate the risks and costs of litigation, and to balance them against the
 25 likelihood of success upon trial on the merits." *Marek v. Chesny*, 473 U.S. 1, 5 (1985). Rule 68(a)
 26 provides that a defendant may "serve on an opposing party an offer to allow judgment on specified
 27 terms, with the costs then accrued." Rule 68(b) provides that "[a]n unaccepted offer is considered

1 withdrawn, but it does not preclude a later offer. Evidence of an unaccepted offer is not admissible
2 except in a proceeding to determine costs.” Furthermore, Rule 68(d), reads: “If the judgment that
3 the offeree finally obtains is not more favorable than the unaccepted offer, the offeree must pay the
4 costs incurred after the offer was made.” This means that a plaintiff faced with a Rule 68 offer of
5 judgment has a choice between accepting the offer or assuming the risk of subsequent costs should
6 the outcome of litigation be less favorable than the Rule 68 offer.

7 On March 26, 2014, Persolve served Plaintiff’s counsel with a Rule 68 Offer of Judgment.
8 See ECF No. 21-3. The offer contained three provisions: (1) Persolve would pay \$3,500.00 to
9 Plaintiff; (2) Persolve would pay reasonable attorneys’ fees and costs, with costs to be agreed on by
10 counsel or determined by the Court if the parties were unable to agree; and (3) the judgment served
11 as the resolution of “any and all claims and allegations by Plaintiff against, implicating or
12 involving Defendant, and said judgment shall have no effect whatsoever except in resolution of
13 those claims.” *Id.* Plaintiff did not accept Persolve’s offer and now asks this Court to strike the
14 Offer of Judgment. See ECF No. 21-1 at 2.

15 Plaintiff argues that she is not at liberty to accept the Rule 68 offer, which provides only
16 individual relief rather than relief to the putative class. See ECF No. 21-1 at 2-3. Specifically,
17 Plaintiff expresses concern about the conflict of interest that arises when a defendant makes a Rule
18 68 offer of judgment to a representative plaintiff that settles only the representative’s individual
19 claim without also providing for classwide relief. *Id.* at 5. Plaintiff describes Persolve’s tactic as an
20 attempt to “pick off” the class representative prior to class certification in order to defeat this
21 Court’s subject matter jurisdiction. *Id.* at 9. Plaintiff urges the Court to strike the offer of judgment
22 so as not to encourage a “race to pay off” named plaintiffs early in litigation before a motion for
23 class certification has been filed. *Id.* at 4. In the alternative, Plaintiff requests the Court certify the
24 class and stay briefing pending completion of discovery. *Id.* at 9.

25 Persolve argues in its opposition that Plaintiff’s Motion to Strike is procedurally improper,
26 both because the Offer of Judgment is not a “pleading” under the Federal Rule of Civil Procedure
27 and because the Offer of Judgment has not been filed with the Court. See ECF No. 25 at 1-2. In

1 addition, Persolve contends that Plaintiff's motion must be denied because the Federal Rules of
2 Civil Procedure do not prevent a defendant from making a Rule 68 offer in a putative class action.
3 *Id.* at 6. In support of this argument, Persolve points to Ninth Circuit precedent suggesting a Rule
4 68 offer can in fact be made to the representative of a putative class. *Id.* at 3. In response to
5 Plaintiff's request for class certification, Persolve contends that class certification is premature and
6 that Plaintiff has not satisfied the requirements of Rule 23. *Id.* at 9.

7 The Court agrees with Persolve that Plaintiff's Motion to Strike Persolve's Offer of
8 Judgment is procedurally improper. Persolve's Offer of Judgment was not filed with the Court.
9 Indeed, the Court became aware of the existence of the Offer of Judgment only after Plaintiff
10 moved to strike it. In the absence of a filing, there is nothing for the Court to strike. *See, e.g.,*
11 *Bogner v. Masari Invs., LLC*, No. 08-1511, 2009 WL 1395398, at *1 (D. Ariz. May 19, 2009)
12 ("Because Defendants have not filed the offer of judgment with the Court, there is nothing to strike
13 from the record."); *McDowall v. Cogan*, 216 F.R.D. 46, 52 (E.D.N.Y. 2003) ("[T]here is nothing to
14 strike here, as an offer of judgment is not filed with the court until accepted or until offered by a
15 deferred party to prove costs."); *Parker v. Risk Mgmt. Alternative, Inc.*, 204 F.R.D. 113, 114 (N.D.
16 Ill. 2001) ("Plaintiff has erred by moving to strike a document that has not been filed with the
17 court.").

18 The Court also notes that Rule 68(b) states that "[e]vidence of an unaccepted offer is not
19 admissible except in a proceeding to determine costs." In light of this restriction, it is doubtful that
20 a motion to strike at the pleadings stage is the proper mechanism to address Plaintiff's concerns
21 with the fairness of a Rule 68 offer in a class action. *See Tillman v. Calvary Portfolio Servs., LLC*,
22 No. 08-8142, 2009 WL 510921, at *2 (D. Ariz. Feb. 27, 2009) (finding motion to strike an unfiled
23 offer of judgment to be procedurally improper because the offer's "fairness and validity will only
24 ripen after an entry of judgment less favorable than Defendant's offer" or, alternatively, "the issue
25 may not ripen at all").

26 Even if the Court could strike an unfiled document, it is unclear why this would be
27 necessary in this case. Persolve has not moved to dismiss the putative class claims as moot or taken

1 any other action based on the unaccepted offer of judgment.¹ Nor could it. In *Pitts v. Terrible*
 2 *Herbst, Inc.*, 653 F.3d 1081, 1086 (9th Cir. 2011), the Ninth Circuit held that a rejected Rule 68
 3 offer of judgment made before the filing of a motion for class certification does not moot the
 4 putative class action claims. Recognizing that a defendant may use a Rule 68 offer of judgment to
 5 “pick off” lead plaintiffs and avoid class actions, the Court in *Pitts* determined that class
 6 certification would relate back to the filing of the complaint so class claims could not evade review
 7 simply because the defendant had offered the representative plaintiff all the individual relief she
 8 sought. *Id.* at 1090-91. Therefore, absent undue delay, a plaintiff may still certify a class and avoid
 9 mootness of the class claims even after a defendant has offered complete individual relief via a
 10 Rule 68 offer of judgment. *Id.* at 1091.² Accordingly, there is no risk here that Plaintiff will find
 11 herself unable to pursue her class claims regardless of Persolve’s Offer of Judgment.

12 The Court recognizes that a conflict of interest may arise when a defendant makes a Rule
 13 68 offer for individual relief to a named plaintiff in a class action. Even in a putative class action, a
 14 representative plaintiff maintains a fiduciary duty to the unnamed class members. Thus, a Rule 68
 15 offer of judgment made only to the class representative rather than the class as a whole can pit the
 16 individual’s self-interest in accepting the settlement against the interests of the putative class in
 17 obtaining relief. *See McDowall*, 216 F.R.D. at 49. Nevertheless, nothing in the Federal Rules of
 18 Civil Procedure or in case law interpreting the Federal Rules of Civil Procedure forbids a defendant
 19 from making a Rule 68 offer of judgment to a putative class representative.³ Despite the pressure a
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21 ¹The Rule 68 offer of judgment here is unfiled, which distinguishes the instant case from *Gomez v.*
 22 *Campbell-Ewald Co.*, 805 F. Supp. 2d 923, 931 (C.D. Cal. 2011). There, the court granted the
 23 plaintiff’s motion to strike a Rule 68 offer of judgment when the defendant improperly filed the
 24 offer of judgment with the court after the plaintiff rejected the offer. Plaintiff’s reference to dicta
 25 from *Craftwood II, Inc. v. Tomy Int’l, Inc.*, No. 12-1710, 2013 WL 3756485, at *2 (C.D. Cal. July
 26 15, 2013), is also inapplicable because the defendant in that case had filed a motion for summary
 27 judgment in an attempt to moot the plaintiff’s class claims.

28 ²Circuits are split on the issue of whether an offer of judgment prior to a request for class
 certification moots a putative class action. *Compare Pitts*, 653 F.3d at 1091, and *Weiss v. Regal*
Collections, 385 F.3d 337, 346-47 (3d Cir. 2004), with *Demasco v. Clearwire Corp.*, 662 F.3d 891,
 896 (7th Cir. 2011). This Court, of course, is bound by Ninth Circuit precedent.

³ Although the Court acknowledges that several district courts in other Circuits have declared
 unfiled Rule 68 offers of judgment to be unfair in the class action context, the Court declines to
 follow these decisions. *See, e.g., Johnson v. U.S. Bank Nat’l Ass’n*, 276 F.R.D. 330 (D. Minn.

1 Rule 68 offer of judgment may place on a class representative, this Court agrees with the reasoning
 2 in *Torres v. Client Services, Inc.*, No. 11-1604 (C.D. Cal. Apr. 3, 2012), that a policy categorically
 3 barring Rule 68 offers of judgment in class actions “would be best set forth in the Federal Rules of
 4 Civil Procedure themselves.” Persolve’s Request for Judicial Notice, Ex. A, ECF No. 26-1 at 7.⁴

5 In summary, the Court finds that Plaintiff’s Motion to Strike an unfiled document is
 6 procedurally improper. Regardless, Persolve’s Offer of Judgment poses no danger to the putative
 7 class claims in this case in light of the Ninth Circuit’s holding in *Pitts*. The Court therefore
 8 DENIES Plaintiff’s Motion to Strike Persolve’s Offer of Judgment. In the alternative, Plaintiff
 9 requests the Court certify her class at an early stage with briefing stayed until the completion of
 10 discovery. ECF No. 21-1 at 9. This request is premature, and Plaintiff’s request to certify a class at
 11 this stage is therefore DENIED without prejudice.

12 **V. MOTION TO STRIKE AFFIRMATIVE DEFENSES**

13 **A. Legal Standard**

14 The Court next considers Plaintiff’s Motions to Strike Affirmative Defenses contained in
 15 the Answers filed by Persolve and Stride Card. As a threshold matter, Persolve and Stride Card
 16 dispute that the affirmative defenses contained in their Answers must satisfy the heightened
 17 “plausibility” pleading standard for complaints announced in *Bell Atlantic Corp. v. Twombly*, 550
 18 U.S. 544 (2007), and extended to all civil complaints in *Ashcroft v. Iqbal*, 556 U.S. 662 (2009). *See*
 19 ECF No. 33 at 3; ECF No. 43 at 4.

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 22 2011); *Jenkins v. Gen. Collection Co.*, 246 F.R.D. 600 (D. Neb. 2007); *Zeigenfuse v. Apex Asset*
Mgmt., L.L.C., 239 F.R.D. 400 (E.D. Pa. 2006).

23 ⁴ In support of its proposed rule, Plaintiff cites a treatise that recommends barring Rule 68 in class
 24 actions: “[B]y denying the mandatory imposition of Rule 68 in class actions, class representatives
 25 will not be forced to abandon their litigation posture each time they are threatened with the
 26 possibility of incurring substantial costs for the sake of absent class members.” *See* ECF 21-1 at 6
 27 (citing 5 NEWBERG ON CLASS ACTIONS § 15.36 at 115 (4th ed. 2002)). However, the Court
 28 observes that proposed amendments to make Rule 68 inapplicable to class actions were rejected in
 both 1983 and 1984, which raises doubts as to whether such a categorical ban on Rule 68 offers in
 the class action context would be consistent with the intent of the drafters of the Federal Rules. *See*
McDowall, 216 F.R.D. at 49 (“In light of this history, it is highly questionable whether the court
 should undertake judicial amendment of [Rule 68].”).

1 Although the Ninth Circuit and other circuit courts have yet to rule on the issue, this Court
2 has joined the majority of other district courts in applying the heightened pleading standard set
3 forth in *Twombly* and *Iqbal* to affirmative defenses. See *Ansari v. Elec. Document Processing, Inc.*,
4 No. 12-1245, 2013 WL 664676, at *2 (N.D. Cal. Feb. 22, 2013); *Perez v. Gordon & Wong Law*
5 *Grp., P.C.*, No. 11-3323, 2012 WL 1029425, at *8 (N.D. Cal. Mar. 26, 2012). Applying the
6 standards set forth in *Twombly* and *Iqbal* to affirmative defenses requires that “[w]hile a defense
7 need not include extensive factual allegations in order to give fair notice, bare statements reciting
8 mere legal conclusions may not be sufficient.” *Perez*, 2012 WL 1029425, at *8 (internal quotation
9 marks omitted). A defense may be insufficient “as a matter of pleading or a matter of law.” *Scott*
10 *v. Fed. Bond & Collection Serv., Inc.*, No. 10-2825, 2011 WL 176846, at *4. “Just as a plaintiff’s
11 complaint must allege enough supporting facts to nudge a legal claim across the line separating
12 plausibility from mere possibility, a defendant’s pleading of affirmative defenses must put a
13 plaintiff on notice of the underlying factual bases of the defense.” *Perez*, 2012 WL 1029425, at *8
14 (internal quotation marks omitted).

15 “If the Court determines that a pleading is deficient, it may strike the pleading and require
16 the non-moving party to submit an amended pleading that includes more specific allegations.” *Id.*
17 When striking an affirmative defense, leave to amend should be freely given so long as no
18 prejudice to the moving party results. *Wyshak v. City National Bank*, 607 F.2d 824, 826 (9th Cir.
19 1979).

20 Defendants put forth no arguments as to why this Court should overrule its recent decisions
21 in *Ansari* and *Perez* and depart from the standard adopted by the vast majority of district courts
22 holding that *Twombly* and *Iqbal* apply to affirmative defenses. Accordingly, the Court addresses
23 Plaintiff’s Motions to Strike Affirmative Defenses contained in Defendants’ answers in light of the
24 heightened “plausibility” standard.⁵

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26 ⁵ Persolve asserts that its Proposed Amended Answer cures any potential pleading deficiencies
27 under either the Ninth Circuit’s fair notice requirement from *Wyshak*, or the heightened
28 *Twombly/Iqbal* standard previously adopted by this Court. ECF No. 33 at 3. The Court declines to

1 **B. Discussion of Affirmative Defenses**

2 **1. Defenses Waived**

3 As an initial matter, Persolve waived eight affirmative defenses in its opposition. *See* ECF
4 No. 33 at 2. Therefore, the Court GRANTS Plaintiff’s Motion to Strike with respect to Persolve’s
5 affirmative defenses for: (2) statute of limitations; (4) no material misrepresentation; (5) equitable
6 defenses; (7) mitigation of damages; (9) no declaratory relief; (10) no class action; (11) not a debt
7 collector; and (12) reservation of rights. The Court next addresses the sufficiency of Persolve’s
8 remaining four defenses alongside Stride Card’s similar affirmative defenses.

9 **2. Defenses That Are Not Actually Affirmative Defenses**

10 Plaintiff moves to strike Persolve’s first affirmative defense and Stride Card’s first
11 affirmative defense for “failure to state a cause of action” on the ground that failure to state a claim
12 is not an affirmative defense. *See* ECF No. 29-1 at 10; ECF No. 40-1 at 10. “Affirmative defenses
13 plead matters extraneous to the plaintiff’s prima facie case, which deny plaintiff’s right to recover,
14 even if the allegations of the complaint are true.” *G & G Closed Circuit Events, LLC v. Nguyen*,
15 No. 10-168, 2010 WL 3749284 (N.D. Cal. Sept. 23, 2010) (internal quotation marks omitted). By
16 contrast, denials of a plaintiff’s allegations or allegations that the plaintiff cannot prove the
17 elements of her claims are not affirmative defenses. *See Zivkovic v. S. Cal. Edison Co.*, 302 F.3d
18 1080, 1088 (9th Cir. 2002) (“A defense which demonstrates that plaintiff has not met its burden of
19 proof is not an affirmative defense.”).

20 The Court agrees with Plaintiff that failure to state a cause of action is not an affirmative
21 defense. Persolve phrases its first affirmative defense as: “Plaintiff’s Complaint, and each cause of
22 action contained therein, fails to state facts sufficient to constitute a valid cause of action against
23 Defendant.” ECF No. 24 at 8.⁶ Stride Card’s first affirmative defense asserts that: “Plaintiff’s

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_____ consider Persolve’s Proposed Amended Answer and instead evaluates the defenses contained in the
Answer Persolve has filed with the Court.

⁶ Persolve’s Proposed Amended Answer, which has not been filed with the Court, states:
“Plaintiff’s Complaint, and each cause of action contained therein, fails to state facts sufficient to
constitute a valid cause of action against Defendant, to the extent it seeks declaratory and
injunctive relief.” ECF No. 33-1 at 8. Although the Court need not consider Persolve’s Proposed

1 Complaint, and each cause of action contained therein, fails to state facts sufficient to constitute a
2 valid cause of action against Defendant. Plaintiff's conclusory statement that Defendant directed
3 the alleged unlawful activities of Persolve is insufficient to establish vicarious liability under the
4 FDCPA and Rosenthal Act." ECF No. 32 at 9.

5 This Court has previously held that failure to state a cause of action is better understood as
6 a denial of Plaintiff's allegations rather than an affirmative defense. *See G & G Closed Circuit*
7 *Events*, 2010 WL 3749284, at *5. Other courts in this district agree that "failure to state a claim is
8 not a proper affirmative defense but, rather, asserts a defect in [the plaintiff's] prima facie case."
9 *Barnes v. AT & T Pension Ben. Plan-Nonbargained Program*, 718 F. Supp. 2d 1167, 1174 (N.D.
10 Cal. 2010); *see also J & J Sports Prods., Inc. v. Mendoza-Govan*, No. 10-5123, 2011 WL 1544886,
11 at *3 (N.D. Cal. Apr. 25, 2011).

12 Accordingly, the Court GRANTS Plaintiff's Motions to Strike the affirmative defense for
13 failure to state a cause of action from Persolve's and Stride Card's Answers. The Court grants
14 Plaintiff's Motions with respect to this defense with prejudice because failure to state a cause of
15 action is not an affirmative defense. However, Defendants may still assert this claim as an ordinary
16 defense to liability. *See Hernandez v. Dutch Goose, Inc.*, No. 13-3537, 2013 WL 5781476, at *7
17 (N.D. Cal. Oct. 25, 2013) ("Although struck with prejudice as affirmative defenses, the court
18 makes clear that Defendants are not precluded from arguing, in a motion or at trial, that [Plaintiff]
19 has failed to state a claim.").

20 3. Remaining Defenses

21 Plaintiff further argues that Defendants' three remaining affirmative defenses—bona fide
22 error, no intentional or reckless conduct, and offset—are insufficiently pleaded under the
23 *Twombly/Iqbal* "plausibility" standard. *See* ECF No. 29-1 at 6-10; ECF No. 40-1 at 6-10. In
24 response, Persolve maintains that these defenses plead sufficient facts to survive a motion to strike.
25 *See* ECF No. 33 at 3. Stride Card similarly asserts that these three defenses are adequately pleaded

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27 Amended Answer, the Court finds that the additional wording does not cure the deficiency of this
28 defense.

1 in its Answer, which contains more factual allegations than Persolve's Answer. *See* ECF No. 32 at
2 9-10. The Court addresses each of Defendants' remaining affirmative defenses in turn.

3 **i. Bona Fide Error**

4 Although the FDCPA is a strict liability statute, it provides a bona fide error defense for
5 debt collectors. *See McCollough v. Johnson, Rodenburg & Lauinger, LLC*, 637 F.3d 939, 948 (9th
6 Cir. 2011). The statute allows debt collectors to escape liability under the FDCPA "if the debt
7 collector shows by a preponderance of evidence that the violation was not intentional and resulted
8 from a bona fide error notwithstanding the maintenance of procedures reasonably adapted to avoid
9 any such error." 15 U.S.C. § 1692k(c).

10 Persolve's bona fide error defense reads: "Any violation of the FDCPA, which Defendant
11 denies, was not intentional and was the result of a bona fide error notwithstanding the maintenance
12 of procedures reasonably adapted to avoid such an error." ECF No. 24 at 8.⁷ The Court finds that
13 Persolve's bona fide error defense merely recites a legal conclusion and is devoid of the factual
14 specificity required to meet the plausibility standard. Persolve's bona fide error defense directly
15 copies the language of § 1692k(c) without adding facts that provide fair notice to Plaintiff and
16 make the defense plausible. "Without more, the mere citation of some statutory provisions is not
17 enough; there must be some factual allegation showing that those provisions relate to the action."
18 *Hernandez*, 2013 WL 5781476, at *5; *see also Perez*, 2012 WL 1029425, at *10 (striking a nearly
19 identically worded bona fide error defense because the defendants failed to identify "any actual
20 procedures reasonably employed to prevent the alleged FDCPA and RFDCPA violations").
21 Accordingly, the Court GRANTS Plaintiff's Motion to Strike Persolve's bona fide error defense
22 with leave to amend.

23
24 ⁷ Persolve amended the language in its Proposed Answer to add: "Persolve maintained a letter
25 template that identified the Current Creditor and this identification was inadvertently left off the
26 letter that was sent to Plaintiff." *See* ECF No. 33-1 at 8. Although the Court does not consider
27 Persolve's Proposed Amended Answer in the instant Motion to Strike, the amended language is
28 nearly identical to Stride Card's affirmative defense for bona fide error. Therefore, the Court's
conclusions with respect to Stride Card's affirmative defenses may inform any stricken affirmative
defense Persolve chooses to amend.

1 In contrast, the Court finds that Stride Card asserts a bona fide error defense with sufficient
2 factual detail to withstand Plaintiff's Motion to Strike. Stride Card's Answer states:

3 Any violation of the FDCPA, which Defendant denies, was not intentional and was
4 the result of a bona fide error notwithstanding the maintenance of procedures
5 reasonably adapted to avoid such an error. As Plaintiff's allegations against
6 Defendant are based on vicarious liability for Persolve's actions, any bona fide
7 error defense of Persolve should apply to Defendant. Persolve maintained a letter
8 template that identified the Current Creditor and this identification was
9 inadvertently left off the letter that was sent to Plaintiff.

10 ECF No. 32 at 9. Stride Card's bona fide error defense adds a factual allegation, namely that
11 Persolve maintained a letter template that included the identity of the current creditor but the
12 information was mistakenly left off the letter Persolve sent to Plaintiff. This additional fact could
13 later prove that Persolve and Stride Card are entitled to a bona fide error defense. In other words,
14 Stride Card adequately alleges the procedure (maintenance of the correct letter template) and
15 mistake (leaving off the name of the current creditor) that makes the bona fide error defense
16 plausible. Therefore, the Court DENIES Plaintiff's Motion to Strike Stride Card's bona fide error
17 defense.

18 **ii. Good Faith**

19 The Court next addresses the "no intentional or reckless conduct" and "good faith" defenses
20 contained in Defendants' Answers. Plaintiff argues that good faith is not relevant to FDCPA claims
21 because the FDCPA is a strict liability statute and thus no mental state is required to violate it. *See*
22 ECF No. 29-1 at 9; ECF No. 40-1 at 9. Defendants do not dispute this point and argue these
23 defenses apply only to their RFDCPA claims. *See* ECF No. 33 at 5; ECF No. 36 at 6.

24 Specifically, Persolve asserts an affirmative defense for no intentional or reckless conduct
25 that reads: "As a separate, affirmative defense, Defendant contends that it did not engage in any
26 conduct that was outrageous, intentional and malicious or done with reckless disregard with respect
27 to Plaintiff. Defendant also alleges that it never engaged in any knowing, willful or fraudulent
28

1 conduct with respect to Plaintiff.”⁸ ECF No. 24 at 9. The Court finds that the no intentional or
 2 reckless conduct defense asserted in Persolve’s Answer is conclusory and does not meet the
 3 plausibility standard or provide fair notice to Plaintiff. Therefore, the Court GRANTS Plaintiff’s
 4 Motion to Strike Persolve’s affirmative defense for no intentional or reckless conduct with leave to
 5 amend.

6 As with the bona fide error defense, Stride Card’s Answer provides additional facts in its
 7 affirmative defense for good faith. Stride Card’s good faith defense reads:

8 As a separate, affirmative defense to Plaintiff’s state law claims, which include an
 9 allegation of “willfully and knowingly” (Cal. Civ. Code § 1788.30(b)), Defendant
 10 contends that it did not engage in any conduct that was outrageous, intentional and
 11 malicious or done with reckless disregard with respect to Plaintiff. Defendant also
 12 alleges that it never engaged in any knowing, willful or fraudulent conduct with
 13 respect to Plaintiff. Even if the “current creditor” was not identified in Persolve’s
 14 collection letter to Plaintiff, any funds received by Persolve in response to the
 15 collection letter would ultimately be forwarded to Defendant, the owner of
 16 Plaintiff’s account.

17 ECF No. 32 at 10. Thus, Stride Card’s formulation of the good faith defense includes the factual
 18 allegation that any funds received by Persolve were ultimately forwarded to Stride Card, even if the
 19 “current creditor” was not identified. *See* ECF No. 43 at 7. Additionally, Stride Card argues that the
 20 facts that support its bona fide error defense—that the name of the current creditor had been
 21 inadvertently left off the initial notice—also support its good faith defense. *See id.* The additional
 22 facts alleged in Stride Card’s Answer adequately apprise Plaintiff of the factual grounds on which
 23 Stride Card’s good faith affirmative defense rests and render this affirmative defense plausible.
 24 Accordingly, the Court DENIES Plaintiff’s Motion to Strike Stride Card’s good faith affirmative
 25 defense.

26 **iii. Offset**

27 Plaintiff finally argues that the offset defenses asserted by Persolve and Stride Card lack
 28 sufficient factual detail to meet the plausibility standard and fail to provide adequate notice for

⁸ Persolve’s Proposed Amended Answer changes the “no intentional or reckless conduct” defense to a good faith defense with identical language to Stride Card’s good faith defense. *See* ECF No. 33-1 at 9.

1 Plaintiff to prepare a defense. *See* ECF No. 40 at 9. Plaintiff also asserts that offset is not a defense
 2 to an FDCPA claim. *Id.* The Court finds that the affirmative defense for offset, as asserted by both
 3 Persolve and Stride Card, is factually sufficient and must survive Plaintiff’s Motion to Strike.

4 Persolve’s offset defense states: “Defendant contends that any recovery by Plaintiff be
 5 offset by the amount owed to Defendant.” ECF No. 24 at 9.⁹ Stride Card’s offset defense adds that
 6 “[s]uch amount was set forth in the letter that was sent to Plaintiff.” ECF No. 32 at 9. The Court
 7 finds that the offset defense as worded in both Answers contains sufficient factual specificity to be
 8 more than a conclusory allegation. Plaintiff is on notice that the Defendant means to offset
 9 Plaintiff’s recovery by the amount of the debt listed on the collection letter from which this dispute
 10 arose. Even the minimal language in Persolve’s Answer satisfies the heightened “plausibility”
 11 standard because the words “the amount owed to Defendant” is self-explanatory in the context of
 12 the current dispute.

13 Plaintiff further argues that offset is not a defense in an FDCPA action. *See* ECF No. 40-1
 14 at 10. Plaintiff reasons that allowing offset in an FDCPA action would disincentivize plaintiffs
 15 from bringing FDCPA claims. *See* ECF No. 47 at 7. However, the instant Motions to Strike do not
 16 require the Court to resolve whether offset is an inappropriate defense to an FDCPA claim.
 17 Plaintiff concedes that the Ninth Circuit has not held whether offset is an available defense for
 18 FDCPA defendants. *See id.* at 6-7. Given that the availability of an offset defense in an FDCPA
 19 action is an unsettled legal question,¹⁰ the Court cannot conclude that offset “clearly could have no

20
 21 ⁹ In its Proposed Amended Answer, Persolve matches the language in Stride Card’s offset defense
 22 by adding: “Such amount was set forth in the letter that was sent to Plaintiff.” ECF No. 33-1 at 10.
 23 ¹⁰ Plaintiff cites to several district court cases in which the court prevented creditors from offsetting
 24 FDCPA judgments with counterclaims for the underlying debt. *See Reed v. Global Acceptance*
 25 *Credit Co.*, No. 08-1826, 2008 WL 3330165, at *7 (N.D. Cal. Aug. 12, 2008) (“Considering that
 26 setoff is an equitable remedy, setoff appears contrary to the established policies of the FDCPA.”);
 27 *Campos v. W. Dental Servs., Inc.*, 404 F. Supp. 2d 1164, 1170 (N.D. Cal. 2005) (“[S]trong public
 28 policy reasons exist for declining to exercise jurisdiction over defendant Western’s
 counterclaim.”); *Sparrow v. Mazda Am. Credit*, 385 F. Supp. 2d 1063, 1071 (E.D. Cal. 2005)
 (“[S]trong policy reasons exist to prevent the chilling effect of trying FDCPA claims in the same
 case as state law claims for collection of the underlying debt.”). Stride Card responds, and the
 Court agrees, that these cases hold only that counterclaims in an FDCPA action are permissive, not
 that offset is improper as an affirmative defense under the FDCPA.

1 possible bearing on the subject of the litigation.” *Platte Anchor Bolt, Inc. v. IHI, Inc.*, 352 F. Supp.
 2 2d 1048, 1057 (N.D. Cal. 2004) (motions to strike “should not be granted unless the matter to be
 3 stricken clearly could have no possible bearing on the subject of the litigation. . . . If there is any
 4 doubt whether the portion to be stricken might bear on an issue in the litigation, the court should
 5 deny the motion.” (citations omitted)). Striking Persolve’s and Stride Card’s offset defenses is
 6 therefore unwarranted, and the Court DENIES Plaintiff’s Motions Strike the affirmative defense
 7 for offset asserted by Persolve and Stride Card.

8 **VI. CONCLUSION**


9 For the foregoing reasons, the Court hereby concludes:

- 10 (1) Plaintiff’s Motion to Strike Persolve’s Offer of Judgment is DENIED;
- 11 (2) Plaintiff’s Motion for Class Certification at this stage is DENIED without prejudice as premature;
- 12 (3) Plaintiff’s Motion to Strike Persolve’s affirmative defenses is GRANTED with regards to defenses of statute of limitations, no material misrepresentation, equitable defenses, mitigation of damages, no declaratory relief, no class action, not a debt collector, and reservation of rights;
- 13 (4) Plaintiff’s Motion to Strike Persolve’s affirmative defense for failure to state a cause of action is GRANTED with prejudice;
- 14 (5) Plaintiff’s Motion to Strike Stride Card’s affirmative defense for failure to state a cause of action is GRANTED with prejudice;
- 15 (6) Plaintiff’s Motion to Strike Persolve’s affirmative defense for bona fide error is GRANTED with leave to amend;
- 16 (7) Plaintiff’s Motion to Strike Stride Card’s affirmative defense for bona fide error is DENIED;
- 17 (8) Plaintiff’s Motion to Strike Persolve’s affirmative defense for no intentional or reckless conduct is GRANTED with leave to amend;
- 18 (9) Plaintiff’s Motion to Strike Stride Card’s affirmative defense for good faith is DENIED;
- 19 (10) Plaintiff’s Motion to Strike Persolve’s affirmative defense for offset is DENIED;
- 20 (11) Plaintiff’s Motion to Strike Stride Card’s affirmative defense for offset is DENIED.

The Court grants Persolve leave to amend its affirmative defenses for bona fide error and no intentional or reckless conduct because it does not find bad faith, undue delay, repeated failure to cure deficiencies, undue prejudice, or futility. Should Persolve elect to file an Amended Answer curing the deficiencies identified herein, it shall do so within 21 days of the date of this order.

IT IS SO ORDERED.

Dated: August 19, 2014



LUCY H. KOH
United States District Judge

United States District Court
For the Northern District of California

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